



*Helping you make  
more of your  
energy resources*

#### CLIENTS WE SERVE

- Aquatics Facilities
- Commercial Real Estate
- Data Centers
- Government
- Hospitals and Healthcare
- Laboratories
- Hospitality
- Multifamily Housing
- Schools and Universities
- Small Business and Retail
- Utility Companies

#### ENERGY EFFICIENCY CONSULTING

- Energy Engineering
- Direct Installation of Energy Efficiency Measures
- Energy Program Administration
- Turn-Key Project Implementation
- Microgrid Feasibility, Design, and Implementation Support
- Marketing and Outreach
- Project Financing Strategies
- Project Research and Analysis

**Willdan Energy Solutions** is a nationwide engineering consulting firm that serves investor and municipal owned utilities, private sector and government clients through our regional offices. We develop and implement comprehensive energy solutions for our customers in the data center, healthcare, hospitality, schools, laboratory, municipal/government, and small and large business sectors.



*Queens College Boiler Plant  
Condition Assessment and  
Upgrade*



*Energy Efficiency and Water  
Conservation Upgrades at  
Hilton Bayfront, San Diego, CA*



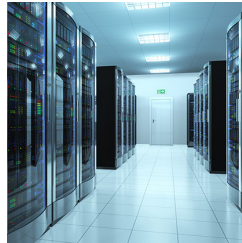
*Direct installation of Energy  
Conservation Measures  
(largest direct install program in  
the country), ConEd Small Business  
Direct Install, New York, NY*

To date, Willdan has served more than **125,000 customers** with **75,000+ projects** that have prevented **1M metric tons of greenhouse gas emissions**, saved **1,600 GWh** and reduced demand on the grid by **215,000+ kW**. Willdan has obtained more than **\$200M** in incentives and rebates on behalf of our customers to reduce implementation costs and maximize financial returns.

**Willdan**, founded in 1964, is a leading nationwide provider of value-added professional technical and consulting services. The primary markets Willdan serves are: energy; infrastructure and transportation; municipal engineering, planning, and staff augmentation; economic and financial analysis; and homeland security and emergency management. Willdan has a reputation for ensuring the success of our clients and enhancing their surrounding communities throughout the United States. Our staff of over 700 employees includes licensed engineers, program and construction managers, financial analysts, planners, and other skilled professionals.

#### **Competitive Advantages**

- Turn-key solutions that enhance comfort, reduce energy costs, and minimize implementation costs
- Technical experts with extensive industry experience matched to the client's sector
- Single point of contact for the customer
- Significant expertise with government agencies and major utilities
- Record of high-quality service provided on time and on budget
- Offices strategically located in key markets
- Provides experience and capabilities of larger firms with flexibility and responsiveness of smaller firm



### **Willdan Energy Solutions Services**

- Expert analysis of energy baseline and consumption
- Strategies to maximize incentives, rebates, grants, low-interest funds, tax benefits, and performance contracting alternatives to reduce project implementation costs and maximize returns
- Direct installation of energy efficiency measures; or oversight and responsibility for installation subcontractors
- Lighting/mechanical systems upgrades and powerhouse repairs and upgrades
- Complete Measurement and Verification Analysis performed for installed measures to verify Guaranteed Savings
- Provide solutions that extend the life and efficiency of existing mechanical and electric systems
- Project Management from conceptual design through full project implementation performance
- Utility program design, program administration, and implementation