



Willdan Energy Solutions

Request for Interest and Qualifications
Sub-contracting Lighting Retrofit Services

Rocky Mountain Power has developed an enhanced offer to help eligible small business customers in selected areas save energy, money, and time when upgrading existing lighting and non-lighting systems.

The offer covers some of the most common interior and exterior lighting upgrades, such as replacement of screw-in incandescent, CFL lamps, wall packs, T8, and T12 fluorescent lamps, with LED lighting technologies. The offer will provide enrolled customers with turn-key energy services, including an energy assessment, project retrofit options and costs, scheduling and retrofit project installation, and management. For more information on the program, visit rockymountainpower.net/env/ws.html.

Willdan Energy Solutions (WES) is Rocky Mountain Power's contracted program administrator and installation service provider for the Small Business Direct offer under the *wattsmart* Business Program. WES's installation service may be conducted through its internal installation team and through subcontracted services. Willdan will be managing the Small Business Offer and associated projects in Rocky Mountain Power's territory in Utah, Idaho, and Wyoming. We are looking for partners who can commit consistently with a minimum of 4 or more staff to complete projects over a specific time period in various parts of the service territory.

Willdan is looking for partners to join our Small Business Direct Install Team! The form below must be filled out to be considered. Responses and questions should be emailed to SBDI-RFP@willdan.com. A Willdan representative will be in touch with you regarding partnership opportunities.

This Request for Interest and Qualifications is soliciting services for qualified contractors interested in being a sub-contractor to WES. Proposals must meet minimum qualifications listed below and provide a detailed response to the installation pricing section attached.

Sub-contract work is for the removal of existing lamps and/or fixtures and installation of new lamps and/or fixtures. Work will require a properly licensed staff to conduct lighting equipment replacements, e.g. lamp-for-lamp replacement and with ballast removal for tubular lamp replacements, and/or fixture replacements.

How to Apply:

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A Willdan representative will be in touch with you regarding partnership opportunities.

Required Fields:

Company Name:

Company Address:

City:	State:	Zip:
Company Owner's Name:	Point of Contact:	
Phone Number:	E-mail Address:	
State Business License No.:	Expiration:	
State Contractor/Electrical License No.:	Expiration:	

Are you an approved Rocky Mountain Power wattsmart Business Vendor? Yes No

Please list towns or cities you are willing to service and how many staff you would be able to dedicate to the work?

Please provide 3 customer references for similar work (lighting upgrades) completed:

1.

2.

3.

Is your company willing to conduct, and provide documentation of employee background checks, employee drug-screening, and company credit check, provide company insurance minimums, and become a Rocky Mountain Power Trade Ally*? Yes No

*For more info on becoming a Rocky Mountain Power Trade Ally go to:
<https://rockymountain-ta.tradeally.com/tradeally/public/join.do>

